



Work Hard. Have Fun.

Make History.

Agenda

- Company Overview
- Fulfillment Process
- Innovation at Amazon
- Amazon in Connecticut



About Amazon

Amazon was founded in 1994 and has become the world's largest online retailer

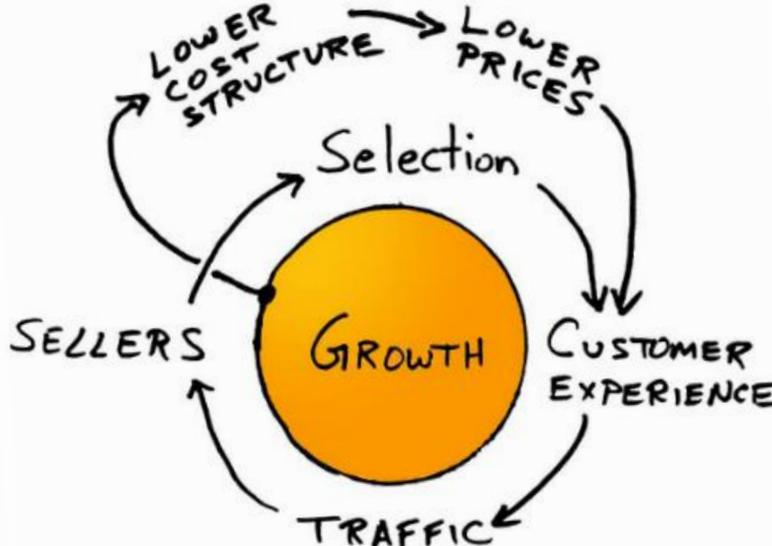
Since starting in Jeff Bezos' garage, Amazon.com is available worldwide in 19 countries and employs more than 600,000 people

Our goal is to be Earth's most customer-centric company where people can find and discover anything they want to buy online

Customer Obsession

To build a place where people can come to find and discover anything they might want to buy online.

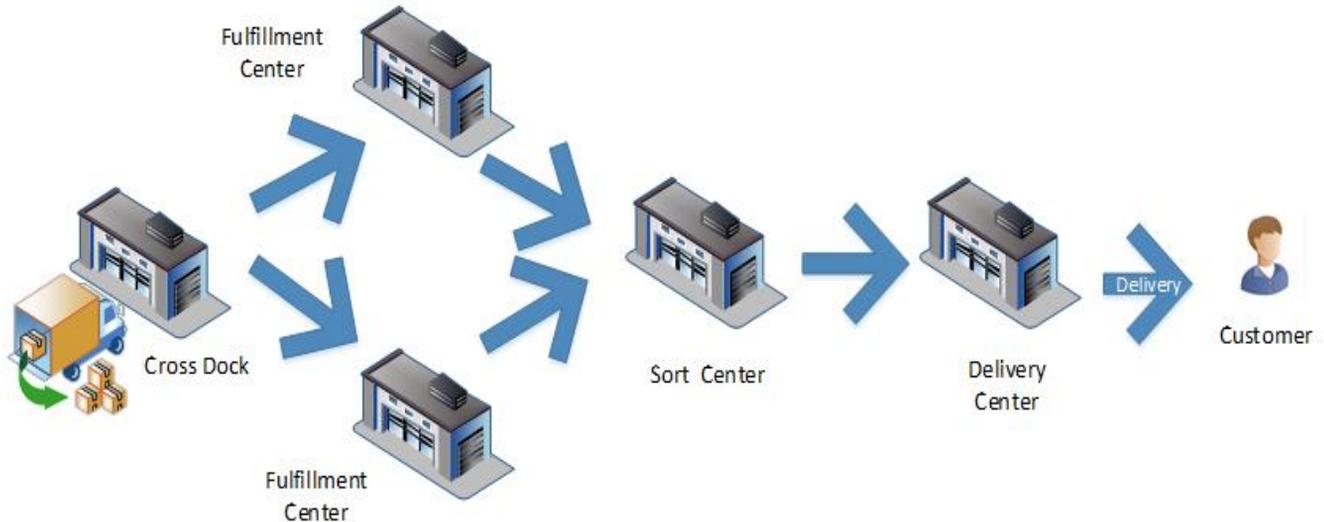
Start with the customer and work backwards.



For our customers, we deliver Price, Selection, and Convenience

Fulfillment Network Overview

Amazon's network starts with the customer and works backward, ensuring that our customers receive their packages on time, every time, as promised.



Fulfillment Network Overview

Evolution of Fulfillment Network



Better Technology = A Better Customer Experience

Innovation at Amazon



Amazon Creates Great Jobs with Great Benefits



Recently named LinkedIn #1 most desirable workplace in the country.

Jobs at Amazon cover a wide range of professions, from artificial intelligence scientists to packaging specialists to fulfillment center associates.



Amazon provides industry leading pay and benefits, starting on day one:

- Health, dental, vision
- 401(k) with 50% company match
- Generous maternity and family leave benefits

Amazon Workforce Development

A woman with glasses and a blue shirt is focused on working on a circuit board. She is using a tool, possibly a soldering iron or a precision screwdriver, on the board. The background shows a row of dark lockers, suggesting a factory or industrial setting. The lighting is soft, highlighting her concentration.

Career Skills

Free, on-site career training for lifelong success

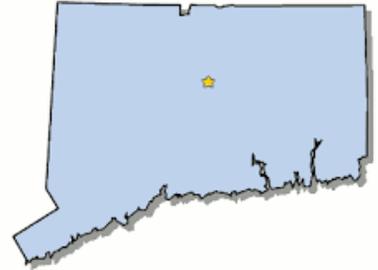
Career Choice

Pre-paid education in high-demand, high paying sectors

Career Advancement Opportunities

Amazon in Connecticut

- More than 1,500 full-time jobs across the state
- 1 fulfillment center in Windsor
- 1 sortation center in Wallingford
- 1 delivery station in Bristol
- 1 fulfillment center in North Haven will launch summer 2019 & bring 1,800 new full-time jobs!
- 9 Whole Foods Market store locations
- 1 Amazon Air Hub (BDL)



Amazon in Connecticut

- From 2014-2016, Amazon has invested more than **\$500 million** into its local fulfillment center infrastructure and through compensation to thousands of employees in the state.
- Amazon's investments in Connecticut contributed **an additional \$200 million** into the state's economy from 2014 through 2017.
- Using methodology developed by the U.S. Bureau of Economic Analysis, Amazon estimates its investments in the state have created **an additional 200** indirect jobs on top of the company's direct hires.



Fulfillment by Amazon

- Amazon's fulfillment network supports millions of small, and medium businesses reach new customers around the globe through our Fulfillment By Amazon offering.
- There are more than **24,000** authors, sellers, and developers in Connecticut growing their businesses and reaching new customers on Amazon products and services.
- Last holiday season, customers shopped from a vast selection of products from small businesses and entrepreneurs – more than one billion items were ordered through FBA worldwide.



Millions

of small and medium-sized businesses worldwide are selling on Amazon

Half the items

purchased on Amazon come from small and medium-sized businesses

Amazon estimates that small and medium-sized businesses selling on Amazon have created

more than 900,000 jobs

More than 20,000 small and medium-sized businesses worldwide on Amazon surpassed

\$1M in sales in 2017



Giving Back to the Community



DONATIONS



RIGHT-NOW NEEDS



VOLUNTEERS

#DeliveringSmiles



Amazon has donated hundreds of thousands of dollars in both monetary & in-kind donations to charities across Connecticut.

Examples include:

- Connecticut Food Bank
- Children's Medical Center in Hartford
- Thirman Milner Elementary School
- Poquonock Elementary School
- Oliver Ellsworth Elementary School



Thank you!

